

COMPANY PROFILE



LANJIZ

MANAGEMENT CONSULTANTS

Table of **C O N T E N T S**

- About Company
- Mission
- Vision
- Values
- Our Services
- The Process
- Our Goals
- Notable Clients
- Compliance
- Contact details

About **COMPANY**

At LanjiZ Management Consultants, we deliver tailored professional solutions that enable sustainable business success.

Our services are Recruitment, Learning and Development, Invoice Discounting, Advisory, and Business Process Outsourcing. From attracting top talent and building workforce capability to providing strategic guidance and streamlining operations, we partner with you at every stage of growth.

Backed by a committed team, we customise each solution to your unique business needs, helping you achieve your objectives with efficiency, clarity, and impact.



VISION

To be a trusted partner that empowers businesses with innovative, seamless solutions, enabling them to focus on growth and long-term success.



MISSION

To empower organisations to grow by
delivering trusted people solutions and
seamless business support.



VALUES

Trust

We act with integrity, protect confidentiality, and build reliable relationships with clients and colleagues.

Commitment

We take ownership of our work and deliver quality solutions on time, every time.

Humility

We listen, respect diverse views, and remain open to learning and improvement.

Celebration

We recognise effort, growth, and success, and value every contribution.





OUR SERVICE: RECRUITMENT

LanjiZ Management Consultants supports you, our Partner with talent sourcing and placement. This allows you our Partner to serve on time associated with the recruitment process. Our services are budget friendly, we give you candidates and not applicants providing the right candidates for the roles. Our services include:

- Job Advertising
- Executive / Candidate Search
- Skills testing
- Psychometric assessment
- Preliminary Interviews
- Reference checks

Note: For every third recruitment, you qualify for an online free soft skills training of your choice.



OUR SERVICE: LEARNING AND DEVELOPMENT

LanjiZ Management Consultants through the Learning and Development service strengthen individual and organisational capacity through practical eLearning (LMS) and in-person development interventions. Our Learning and Development approach is based on ***eLearning, In-person and/or blended*** learning. We provide:

- Role Specific/Technical Learning
- Skills Focused Learning
- Career coaching
- Training Manual Development
- Team Building and Bonding facilitation

Our 2026 Soft Skills Trainings are not limited to:

- Communication skills
- Time Management
- Financial Literacy
- Presentation skills
- Negotiation Skills
- Retirement readiness
- Emotional Intelligence
- Resilience and Adaptability in the AI era
- Disciplinary handling and Conflict resolution

Note: We tailor-make our trainings to suit your requirements.



OUR SERVICE: BUSINESS PROCESS AND WORKPLACE OUTSOURCING

LanjiZ Management Consultants' **Business Process and Workplace Outsourcing** services enables you, our Partner to concentrate on your core business allowing us to handle your Human Resource operations activities. The main purpose is to aid in driving performance results. We specialize in the following:

- Labour Outsourcing
 - Organizational Design
 - Payroll and Employee Administration
 - Staff Pension and Gratuity Scheme
 - HR Technology and Systems (Cloud based)
 - Business Strategy and Corporate Culture alignment
 - Policy/Standard Operating Procedure development
 - Corporate Cleaning and Workplace Hygiene Services
 - Surveys, Job Evaluations, Analysis and/or grading
- 



OUR SERVICE: ADVISORY SERVICES

LanjiZ Management Consultants through the Advisory services provides expert guidance in the following areas to ensure that you, our partner remain competitive.

- **Finance Connections**

We connect companies to financiers and vice versa, facilitating access to funding and investment opportunities to support business growth.

- **Outplacement Services**

We provide guidance on managing redundancies, retirement and outplacement ensuring compliance.

- **General**

We provide advice on general HR requests/enquiries



The Process



1

Understanding Needs

We begin by engaging with you to understand your unique requirements in recruitment, learning and development, BPO, advisory services, or invoice discounting.

2

Assessment and Planning

We conduct thorough assessments and design tailored solutions that align with your business objectives and operational needs.

3

Implementation

We execute the solutions efficiently, whether it's managing HR processes, delivering training, providing advisory support, or facilitating working capital access.

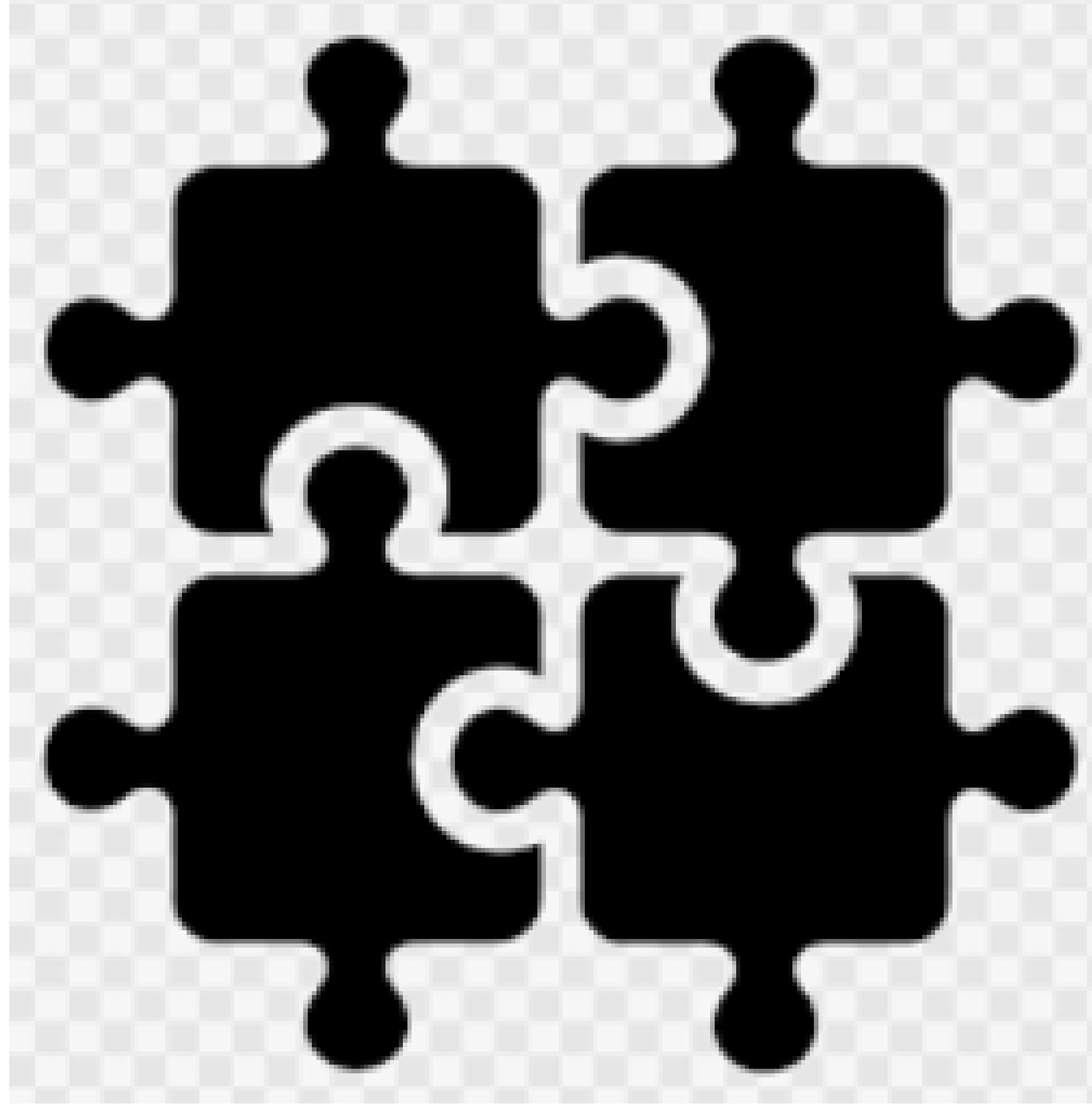
4

Monitoring and Improvement

We track results, provide actionable insights, and continuously refine our solutions to ensure sustainable growth, efficiency, and business success.

Our **GOALS**

- Empower businesses to grow and operate efficiently.
- Develop skills, leadership, and organizational capacity.
- Streamline HR and business processes for maximum efficiency.
- Strengthen governance, compliance, and risk management.
- Facilitate access to working capital and financiers.



NOTABLE CLIENTS



Blue Sky Lodge



Aswabi Childrens Academy

Elementary school in Lusaka :



Big-Pic Guest House

COMPLIANCE

ZPPA, NAPSA



ZPPA

ZAMBIA PUBLIC PROCUREMENT AUTHORITY

Welcome to the e-Tendering Platform
This is your registration information as at 21/08/2025:

Supplier details	
Organisation name	LANJIZ MANAGEMENT CONSULTANTS
Company Registration Number	320251038722
Tax Payer's Identification Number	2003651303
ZPPA Registration Number	121212
Company type	Business Name
Address	PLOT NO. 36031 CHALALA LUSAKA
Postal code	10101
City	LUSAKA
Country	Zambia
Phone Number	0968565432
Shareholders	
CEEC category	
Valid Until	21/08/2026

You have registered in accordance with the Tender Regulations (Public Procurement Act No 12 of 2008) of the laws of Zambia to supply Goods and Services to Public Institutions in the following categories:

Areas of Interest

- 44000000-Office Equipment and Accessories and Supplies
- 56000000-Furniture and Furnishings
- 14111509-Stationery
- 80101502-Corporate mergers consultation services
- 80101503-Corporate divestiture consultation services
- 80101504-Strategic planning consultation services
- 80101506-Organizational structure consultation
- 80101507-Information technology consultation services
- 82121507-Stationery or business form printing
- 85141702-Remedy consultations
- 93131602-Emergency food supply services
- 93131608-Food supply services
- 80110000-Human resources services
- 80130000-Real estate services
- 84100000-Development finance
- 80120000-Legal services



NATIONAL PENSION SCHEME AUTHORITY

COMPLIANCE CERTIFICATE

Employer Account Number: 6628228
Certificate Number: CD73684D917763431593172125
Date issued: 16th April 2026



This compliance certificate is issued to

LANJIZ MANAGEMENT CONSULTANTS

without any alterations and is valid till

15th July 2026



Authorized Signatory

To authenticate this certificate, scan the QR code or visit <https://icare.napsa.co.zm/compliance/verify> and enter the Certificate Number to verify.

P.O Box 51275
Levy Business Park
Corner of Church Road and Kabelenga Road
Contact center Toll-free Line 677
+260 973 000 677 +260 211 395 677 info@napsa.co.zm www.napsa.co.zm

Be smart, Secure your future

COMPLIANCE PACRA

Form V
Business Registration No. 320251038722
Serial No. 1385661


SCAN TO HELP
IMPROVE REGISTRATION


Republic Of Zambia

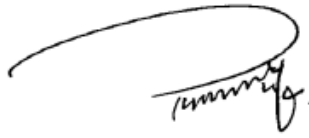
THE REGISTRATION OF BUSINESS NAMES ACT
(Act No. 16 of 2011 of the Laws of Zambia)

PACRA
CERTIFICATE OF REGISTRATION

I HEREBY CERTIFY that: LANJIZ MANAGEMENT CONSULTANTS this 18th day of February 2025 have (has) been duly registered pursuant to and in accordance with the provisions of the Registration of Business Names Act, and the Regulation made there under, and have (has) been entered under the Number 320251038722 in the index of Registration.

Given under my hand at Lusaka, Zambia, this 18th day of February 2025




LAMECK MWENYA
Deputy Registrar of Business Names

For further details relating to this business visit
<http://www.pacra.org.zm>


Patents and Companies Registration Agency
Computer Printout - Business Name



Business Name
Date of Incorporation
Registered Office
Postal Address
Town / City
Country
Certificate Signed By
Phone
Email
Struck off/Ceased on

LANJIZ MANAGEMENT CONSULTANTS
18 day of February 2025
PLOT NO. 36031, CHALALA, LUSAKA, LUSAKA PROVINCE, ZAMBIA
PLOT NO. 36031, CHALALA, LUSAKA, LUSAKA PROVINCE, ZAMBIA
CHALALA
ZAMBIA
LAMECK MWENYA
260968565432
marthasichone4@gmail.com

Registration Number
Date of FY End
320251038722
15/02/2026

Nature of Business

Sector

7020. Management consultancy activities

Annual return

Individuals

Present forenames and surnames	Nationality	Identity Type	Identity Number
MARTHA NAMONJE SICHONE	ZAMBIA		117672/18/1
LUKUNDO SOLOMON	ZAMBIA		857653/10/1

Information in this report can change any time.
Printed By: PACRA Printed On: 19/02/2025

SIKASULA

Business Entities

Individual Beneficial Owners

Artificial Beneficial Owners

Mortgagees

Insolvency History



Information in this report can change any time.
Printed By: PACRA Printed On: 19/02/2025

COMPLIANCE

TPIN, TAX CLEARANCE CERTIFICATE



ZAMBIA
REVENUE
AUTHORITY

My Tax
Your Tax
Our Destiny

TAXPAYER IDENTIFICATION NUMBER REGISTRATION

This is to certify that the Taxpayer whose details are shown below has been registered with Zambia Revenue Authority.



TAXPAYER INFORMATION

Identity No./ NRC	: 320251038722
TPIN	: 2003651303
Taxpayer Name	: LANJIZ MANAGEMENT CONSULTANTS
Trading As	: LANJIZ MANAGEMENT CONSULTANTS
Physical Address	: PLOT NO. 36031 CHALALA Lusaka Lusaka Province
Postal Address	: PLOT NO. 36031, CHALALA, LUSAKA, LUSAKA PROVINCE, ZAMBIA
TPIN Jurisdiction	: ISMTO_Lusaka

SECTION B: REGISTRATION DETAILS

Type of Registration	Effective Date of Registration
TAXPAYER IDENTIFICATION NUMBER	19 Feb 2025



RICHARD KAPASA

Commissioner Domestic Taxes

This certificate shall remain in force until it is cancelled by ZRA.

Issue date : 05 Jun 2025



ZAMBIA
REVENUE
AUTHORITY

My Tax
Your Tax
Our Destiny

General Tax Clearance Certificate

TPIN: 2003651303

Jurisdiction: ISMTO_Lusaka

Taxpayer Name: LANJIZ MANAGEMENT CONSULTANTS

Physical Address: PLOT NO. 36031 CHALALA Lusaka



Province: LUSAKA PROVINCE

Date: 05/01/2026

Email: MARTHASICHONE4@GMAIL.COM

Certificate Number: 2676041990

Contact Number: 0968565432

Dear Sir/Madam

RE: TAX CLEARANCE CERTIFICATE FOR LANJIZ MANAGEMENT CONSULTANTS - SECTION 81B (CAP

This is to certify that LANJIZ MANAGEMENT CONSULTANTS trading as LANJIZ MANAGEMENT CONSULTANTS with TPIN 2003651303 is duly registered for tax purposes.

In addition, this tax clearance certificate has been issued to LANJIZ MANAGEMENT CONSULTANTS trading as LANJIZ MANAGEMENT CONSULTANTS pursuant to section 81 B of the Income Tax Act (CAP3 323).

This certificate is valid up to 31/12/2026.

Accordingly, in terms of section 81 B of the Income Tax Act, for the duration of this certificate, the above named is free to conduct business in line with the trading license held.

Please note that any established act of non-compliance with the provisions of the Income Tax Act shall invalidate this Certificate.

You are advised to always scan the QR code to verify the validity of this Tax Clearance Certificate especially when submitted on a date different from the print date.

Yours Faithfully,



RICHARD KAPASA

Commissioner Domestic Taxes

Zambia Revenue Authority

NOTE: This notice has been issued for and on behalf of the Commissioner General

COMPLIANCE LICENSE, BANKING DETAILS



REPUBLIC OF ZAMBIA

THE EMPLOYMENT CODE ACT, No.3 OF 2019

EMPLOYMENT AGENCIES
(PART VIII)

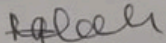
Office of the Labour Commissioner
Lusaka

No.....59..... 25th.... SEPTEMBER..... 2025.....

EMPLOYMENT AGENCY LICENCE

License is hereby granted to **LANJIZ MANAGEMENT CONSULTANTS** of Plot No. 36031, **Chalala, LUSAKA** to operate an employment agency called **LANJIZ MANAGEMENT CONSULTANTS** Situated at Plot No. 36031, **Chalala, LUSAKA** from the..... 25th day of **SEPTEMBER, 2025**...to...the.....24th...day...of..... **SEPTEMBER** 2028.... the license is issued subject to the provisions of the Employment Code Act and Employment Agencies made there under and to the following conditions:

.....OPERATE AS ABOVE AND RETURN MONTHLY REPORTS.....



Mukamasole M. Kasanda (Mrs.)
ASSISTANT LABOUR COMMISSIONER-EMPLOYMENT

REPUBLIC OF ZAMBIA
DEPARTMENT OF LABOUR

26 SEP 2025

OFFICE OF THE
LABOUR COMMISSIONER
P.O. BOX 12106, LUSAKA



Absa House
Plot No. 2374
Kevin Siwale Road
Show Grounds
P.O. Box 11936
Lusaka, 10101
Zambia
T+260 (211) 366150 – 69
F+260 (211) 226185
Web Address: WWW.ABSA.Co.Zm

31st March 2025
The Director,
Lanjiz Management Consultants
Plot No. 36031 Chalala Lusaka
Lusaka

Dear Sir/Madam,

RE: BANK ACCOUNT DETAILS – LANJIZ MANAGEMENT CONSULTANTS

We are pleased to inform you that the bank has opened a bank account for Lanjiz Management Consultants with the following account details as listed below:

Kwacha Account	
Account Name :	Lanjiz Management Consultants
Account Number :	1898668
Bank :	Absa Bank Zambia Plc
Branch Name :	Longacres Branch
Currency	Zambian Kwacha (ZMW)
Swift Code :	BARCZMLX
Sort Code :	020017
Branch Code :	017

Thank you for choosing ABSA bank Zambia Plc as your business banking partner. For any further information, please contact the undersigned at the above address
Yours faithfully,

Bwalya Mubanga
Relationship Manager- Business Banking

Contact us

 **+260968565432 | 977781606**

 **info@lanjiz.co.zm**

 **www.lanjiz.co.zm**

 **35, Nalikwanda Road, Woodlands, Lusaka**





LANJIZ

MANAGEMENT CONSULTANTS

THANK YOU